

# Talking About: *Outsourcing*

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*Working America and the AFL-CIO launched a new online searchable database called "Job Tracker" at <http://www.workingamerica.org/jobtracker>. It shows job loss due to outsourcing, safety violations and discrimination cases by zipcode. It is a first-of-its-kind and largest publicly available site, housing information on more than 400,000 corporations and subsidiaries.*

Specific points you might make in your conversations at home, at work, and in correspondence with lawmakers about outsourcing:

- There was one message that came out of the 2010 election – do more, not less, to fix the economy. Jobs are the #1 issue of concern to working families today. Stopping outsourcing is first on the list of solutions. **Failed policies of the past have given corporations the ability to destroy American jobs by shipping them overseas.**
- For decades, the enactment of faulty trade deals and tax policies have hollowed out the core of our economy while corporate executives make record-breaking salaries and bonuses. **And if corporations have their way, it'll only get worse.**
- The continued outsourcing of American jobs is part of a pattern that has eroded the domestic manufacturing base to the point that experts are questioning whether our national security is at risk.
- While other nations implement strategic industrial policies to strengthen their technological capacities and manufacturing base, **our policies have encouraged US companies to offshore.**
- Doing more of the same and expecting different results is the definition of insanity. **Working**

**people are determined to stop this insanity.**

- The economic crisis is an opportunity to rebuild a different kind of economy – one that works for working people.
- There is no way to restore America's competitive position in the world unless we put in place trade and tax policies that encourage companies to make things in America again.
- But this is not just about the U.S. **It's about changing the global race to the bottom that lowers standards for working people everywhere.**
- We need a comprehensive and forward-looking international economic strategy that combines reformed trade and tax policies with sustained investment in infrastructure and skills and technology. That means starting by enforcing our trade laws, addressing currency manipulation by countries like China, and eliminating tax incentives for offshoring.
- **And our leaders must stand up to big corporations whose short-term interests rely on the downward spiral that destroys our economy** – the same corporations who also donate big sums of money to politicians.
- These are defining issues for all Americans. **We must demand that our leaders show that they are true economic patriots** -- fighting to create jobs, rejecting unfair trade deals and putting us on a path to make things in America again.